



## NABC Membership



*“Are you an entrepreneur working in Africa or are you interested in the opportunities Africa has to offer?”*

*“Are you looking for valuable contacts either in the Netherlands or in Africa?”*

*“Do you want to support sustainable development of Africa through the private sector?”*

**“Joining the NABC will connect you and your company with the numerous opportunities that Africa has to offer. You become a member of an exclusive network of companies doing business in Africa and can exchange valuable information and reliable contacts with each other. NABC can offer you a partner or can act as your business coach in Africa.”**

### **Why become a member of NABC?**

- Monthly newsletter
- Part of exclusive and diverse network
- Customized market research at special rates
- Access to valuable contacts in Africa
- Access to unique events with African dignitaries
- Access to matchmaking and networking events

### **What activities do we organize?**

NABC organizes activities throughout the year to keep you in contact with other entrepreneurs and Africa’s opportunities. Activities range from providing a newsletter to organizing trade missions.

- **Newsletter**

*“The monthly newsletter keeps you informed on developments on the African continent, on experiences from entrepreneurs and on the upcoming activities organized by NABC.”*

- **Events**

*“A **networking event** is a perfect way to exchange valuable information and contacts between NABC’s associated businesses and, depending on the nature of the event, with for example Africa’s ambassadors. If you are interested in doing business in/ with Africa this will be an important activity to attend.”*

*“An example of a past **seminar** is the ‘Doing Business In Mozambique’ , where participants were able to meet Mozambique business leaders and government officials of the presidential delegation in the Netherlands. Another example is the **Ambassador’s Dinner** where companies associated to NABC have the opportunity other members to meet African Ambassadors accredited to the Netherlands.”*



- **Customized market research**

*“NABC offers customized market research, which is tailored information that will connect your business with Africa’s opportunities. We can offer following information: country macro analysis, list of useful (private sector, government) contacts, information on legislation for your imports and a list of potential customers and competitors.”*

- **Trade missions**

*“NABC organizes trade missions which are assigned by the EVD. These trade missions offer you an unique opportunity to explore the many possibilities the country of destination has to offer and can provide the first step in doing business in that country. The program is custom made for each company to fulfill to its unique interests and goals.”*

### **Why become a member of NABC?**

**NABC fulfills your need of information on Africa’s opportunities.** Becoming a member will be both beneficial for companies looking for business opportunities and companies that are already investing in Africa.

Below are some experiences from our members:

*“The knowledge of the people at the NABC, their enthusiasm for the continent and their active approach has made our membership already a success. We have had the opportunity to join trade missions, meet the African ambassadors and have been brought into contact with different experts on Africa with relevant knowledge to Vopak.”*

*“All in all we can highly recommend all companies that seek to expand their business into Africa to join the NABC.”*

Eduard Backer, Business Development Manager Vopak

*“Since we are a member of NABC, we often capitalize on their drive to share what they know and we connect with who they know. We are happy to be a part of this extensive and exclusive international network. It brings us access to places, people and expertise. For AOP Services, as we are ‘Furnishing Africa’, membership has proved to be crucial.”*

Patrick Vlessert, Managing Director of AOP Services

### **How to become a member of NABC?**

You can either subscribe on our website, [www.nabc.nl/EN/member-form.html](http://www.nabc.nl/EN/member-form.html) or contact NABC directly at [info@NABC.nl](mailto:info@NABC.nl)