



Incoming Trade mission from Ethiopia: Spices, Herbs & Aromatics

17 May – 22 May 2015

	Company	Contact	Sector/product	About the company	Expectations
1	Apinec agro industry plc	Wubshet Adugna	Long pepper, cardamom, essential oil: lemon grass oil, nardos grass oil, mint oil	Apinec Agro-Industry Plc. in Addis Abeba and Bonga, Ethiopia was established in 2005. With assistance of Honey International, Apinec started modernization of production methods, provided training to workers and assisted with development and execution of the international marketing strategy. Apinec produces according to international standards and is Organic certified.	Wants to meet: All companies working in spices, essential and medicinal and/or cosmetics products
2	Ariti Herbal PLC	- Beza Ermias - Ermias Dagne	- Pressed oils (black cumin, sesame, flax, neem, moringa) - Essential oils (eucalyptus, citronella, lemongrass, rosemary, frankincense 4 types), opoponax, myrrh - Herb teas: artemisia annua, lemongrass, citronella, thyme etc - Hydrosol: Rosa	Ariti Herbal is a pioneer natural products family business established in 1999 in Ethiopia with modest means of cultivation and processing. Our business is knowledge based which benefits from the educational and research background of Ermias Dagne who for several years was engaged in university research on the chemistry of plants of medicinal and economic importance. His work resulted in the publication of numerous scientific papers in local	Private companies including interested individuals and distributors etc. They would like to exchange experiences on production, marketing, value addition of essential oils, pressed oils and herbs and spices. Ethiopia is known for exporting raw materials such as frankincense and myrrh. Since they are pioneers in producing essential oils from these unique resins, they now wish to get in touch with potential customers for these value added products.

			damascena, myrrh, eucalyptus, rosemary, thyme - Gums and resins for incense and aroma burners - Seeds (hibiscus, Ladys fingers)	and international journals. Also in the business are his wife, Tadelech Tadesse, who is also a chemist and two daughters Dina and Beza, both with an MSc degree in biotechnology.	
3	Fasica spice & Baltina Processing company	Samuel Habte			
4	Tsehay Farmers' cooperative union Li.co	Endalkachew Abie	Production of spice like black and white cumin, pepper, Ginger and others	Tsehay will strive to contribute to the livelihood improvement of its members through improved agricultural-inputs, credit services and supplying goods access to remunerative markets	Looking for potential buyers. Would like to meet companies with processing machines since he is going into collection of spices and processing them (region: Jimma, Kaffa, Bonga)
5	Rib Commercial & Industrial P.L.C.	Sisay Asmare	Processing and exporting of black cumin seeds, coriander seeds, fenugreek seeds, ginger, turmeric		Get first-hand experience in spice processing product application, market networking, technology procurement and knowledge sharing.
6	ABRAHAM BIRHANU GEBREYESUS	Abrham Birehanu	Coffee /horsebeen and agricultural products		They would like to meet multinational companies.
7	Abyssinia Essential Oil Plc	Hiwot Workagegnehu	Essential Oils	Abyssinia Essential oils is a company engaged in the production and marketing of essential oils from herbs and tree products.	They would like to meet private cosmetics and health product producers who use essential oil as an input in their production system. - To create partnership with potential clients for my product, - To create business to business partnership with potential investors, - To look into possibilities of technology transfer in the sector.
8	Damascene Essential Oil PLC	Rahel Heruy	Essential oil and dry herbs	Damascene Essential Oil Processing PLC engages in high-quality production of pure	They would like to meet private companies involved in labeling and packaging, drying and other related

				essential oils and aromatherapy products. Ethiopia is a large storehouse of essential oil-bearing plants, most of which have only been given a cursory investigation. The company aims to build its business by utilizing these resources in a sustainable way. Essential oils are volatile oils that carry the distinctive scent of a particular plant. They are widely used in aromatherapy, food flavoring, beverages, perfumery, spa, and cosmetic industries. Our company guarantees 100% pure, undiluted, and unadulterated food that is free of any synthetic substances.	tech to establish different kinds of partnerships
9	Bench Maji Forest Coffee, Spices and Honey Producer farmers Cooperative Union Ltd.	Terefe Tadesse Godi	Cardimom, Black paper, Long paper, Forest Coffee & Honey		It is their objective and expectation to introduce their product and meet potential customers.
10	Damota Wolayta Farmers Cooperative Union	Abel Ayele	Washed and Unwashed Ginger, Turmeric pepper, Pulses, soya bean, Moringa seed, coffee		They would like to meet private, multinational and distributors.
11	YSO	Abdalla Yahia	Spices (Turmeric, Black Cummin Seeds, Black Cardamom, Long Pepper, Corriander) Gums – Olibanum / Myrrh / Arabic.		YSO wants to meet public/ private; multinational/SME; distributors; from members of the Trade mission to Ethiopia who visited our site in Adama (24/11/2014), and companies who could be interested in our products as well as new companies. To establish long-term sustainable business with potential buyers of our product.
12	Nezif Coffee Production and	Nezif Abadura	Coffee, spices, garlic	Nezif Coffee Production and Supply Farm was established in	To get in contact with spices processing experts and get access

	Supply			<p>2004 G.C near reserved Beleta Forest area in Shebe-Sombo District of Jimma Zone, Oromia region. This Farm was initiated based on family's long years' experience in coffee production in the area. The owner of the business, Mr. Nezif Abadura has been working for many years in the area of coffee production with small holder coffee producers in his surrounding farm especially with both women and men, and own farm in medium scale. Rich experience in producing, processing and marketing of high quality coffee both washed and sun dried that been harvested from small holder producers and from its own farm.</p>	<p>international market. Therefore they would like to meet companies with processing machines since there are going into collection of spices and processing them.</p>
13	HORIZON Plantations PLC., Bebeke Coffee estate	Baby Rafeal	<p>Oil seeds, Spices (black pepper, cinnamon, cardamom, turmeric, ginger and vanilla), Fruits, Vegetables, Flowers, Honey, Medicinal Plants, Essential oils.</p>	<p>One of the plantations of HORIZON is Bebeke Coffee Estate, which is the biggest non-fragmented coffee plantation in the world (100 sq. km) located in the South West part of Ethiopia, which is known to be part of the area identified as the original home of Arabica Coffee. Bebeke is the hub of spice production. We started exporting spices from 2012 onwards.</p>	