



Participant list of Malian Companies participating in the trade mission to The Netherlands



Royaume des Pays-Bas



Incoming Trade Mission from Mali, 16-20 June, 2014



	Company	Sector of activity	Profile	Objective of the mission	Profile of companies they would like to meet with
1	SOGECOM	Infrastructure, Transport and Trade	Active in the BTP (Batiment et Travaux Publics = Construction & Public works), glazing, metallic carpentry, aluminum, general trade and transportation. SOGECOM is one of the larger companies in Mali and already has contracts with the government.	Present the company SOGECOM Mali-BTP-industry to Dutch investors; negotiating contracts; developing a business partnership between the two countries. Meet partners to help develop the industry in the field of glazing, metallic carpentry, aluminum.	SOGECOM would like to meet companies and investors working in this sector, they would like to work with companies want to increase their visibility in Mali. 1) Partners wishing to relocate their activities in Africa. 2) companies/factories working in the field of steel processing/production; glazing; carpentry, etc. 3) Company engaged in the transport sector 4) company interested in developing a automobile park in Africa, especially Mali. 5) Partners working in the construction sector with the aim of promoting new construction technologies for Africa mainly in Mali. <u>They are looking for the following kind of companies:</u> 1. Suppliers of construction materials & equipments 2. Suppliers of Steel, alimimum 3. New construction technologies
2	WAWA GROUPE INTERNATIONAL IMPORT EXPORT	Trade; Import & Export	WaWa Group is a large trading company that also has a large storage capacity and distribution center, besides they do the transport and transit of commodities. Active in import & export of agri-foodstuffs (rice; sugar; conservatives; canned food; non-perishables). Besides, Wawa Group wishes to expand to the poultry sector: starting poultry-farming (for meat production).	Find new partners in the export of food products. Extend the network across the Netherlands and Europe. And find technical or financial partners for starting a poultry-farm.	Wawa Group is looking for Dutch trading companies that can supply them with food products (rice; sugar; conservatives; canned food; non-perishables). Besides, they are looking for a partner to set up a poultry farm (for meat production).
3	ECOPOWER SAHEL (EPS)	Renewable energy/bio-energy	Ecopower Sahel operates in the sector of renewable energies. Mali, Ecopower has a public / private partnership with the National Agency for the Development of Biofuels (ANADEB). Ecopower Sahel (EPS) introduces the biomass gasification technology for domestic energy and rural electrification. The production of bioethanol from waste mango, cassava and sweet potato.	Search for partners in trade and technology: <b>Bioethanol, Biodiesel, Castor (bean cake) oil and its derivatives, Biogas, Farming.</b>	Companies operating in the production of bioethanol from agricultural waste and fruit; Company can help find a solution for the use of castor bean cake Biogas for rural areas in Mali; Partners for the production of energy crops in industrial scale in Mali; Partners for industrial production of sweet potato, cassava, castor oil for biofuels in Mali; Partners for the production of biodiesel from castor oil and the value of by-products. They are also interested in companies active in the solar-energy industry.
4	AÏSSA FRUITS ET LEGUMES	Agro-alimentaire/ Agro food products	Aissa Fruits et Legumes is a relatively young and small company. It came into existence in 2007. Aissa Fruits et Legumes imports fruits and vegetables and markets local products such as apples, pears, grapes.	Find partners to import fruits and vegetables from; looking for a company to start a joint venture to install greenhouses in Mali	<b>1)</b> Find partners to import fruits (bananas, apples, grapes, oranges) and vegetables from; looking for a company to start a joint venture to install greenhouses in Mali. <b>2)</b> Société de Négoce (Agro business, import/export of fruits and vegetables; manufacturers of greenhouses and greenhouse equipment; seeds for tomatoes, peppers and melons.

5	FOFIE SARL	Agriculture and Agri-Food, Consumer Goods, Construction/Public Works	Import and export of food products, Transportation, Transit and Construction/Public works	Find more experienced partners in the following sectors: agro food products; transport; transit and public works.	Companies in the following sectors: Food, Construction, Transport. Would also meet with their partner companies.
6	UNITED TRANSIT COMPANY	Transport & Logistics	Created in 2002, United Transit Company SA, is a company under Malian law. It is the leading company in Mali in its sector. They have established a partnership with a U.S. company for a dry-port. They provide/work for the mining sector in Mali. It is the formally approved agent of the custom authorities, customs, transport, transit, handling and related operations.	United Transit Company would like to exchange experiences, enhance their capabilities and technology transfer. They would also like to partner with a Dutch company to establish a second dry-port in Mali.	United Transit Company is looking for companies involved in the following activities: <b>1)</b> Transport <b>2)</b> Handling <b>3)</b> Logistics Platform <b>4)</b> Transport/Logistics related equipment (loading/handling equipment) <b>5)</b> Management of dry-port Partner to develop another dry-port.
7	SOCIETE POUR LA NUTRITION ANIMALE (SONUA SARL)	Agro-food products	SONUA SARL is active in the manufacturing and marketing of animal feed (Poultry, Cattle, Sheep, Goat, Fish, ...); gives advise/support to breeders; Training and supervision of trainees. They already have a production center and work with a government programme. They wish to expand.	Would like to find partners.	SONUA SARL is looking for: <b>1)</b> find a supplier specializing in the manufacturing and installation of <u>machinery/equipment</u> for the production of animal feed; <b>2)</b> Find a partner to assist in the acquisition and installation of a modern unit of animal food production with a capacity of 5 tons per hour; <b>3)</b> Search Associate Partner possibly interested in the production of animal feed in Mali and the West African sub-region.
8	COGETEC	COGETEC Ltd. is an import company of various value-added products	Importat and distribution of various value-added products.	The mission will allow us to meet new companies to seize business opportunities in our field which allows us to increase/expand our business. This mission will allow us to create a perfect interaction between a need for representation for Dutch manufacturers with no visibility in Mali.	COGETEC wishes to meet: <b>1)</b> companies exporting manufacturing products <b>2)</b> machinery companies <b>3)</b> transport equipment <b>4)</b> food products
9	NITCO HOLDING	Industry, Mining, Trading & Public Works	Mining (crushing and processing of rock chippings); Processing of fruit juice concentrate and powder, mineral water production, Tea, Herbal Tea and infusion; Construction and servicing (electrification, sanitation and water supply); Real estate (purchase, sale of real estate); Tyres: sales, retreading, recycling  Training(Formation) (University): research for partners in the following sectors(networks): right(law), management, tax system etc. Find partners for the putting into service of a factory of retrading of tires.	Find partners to improve the quality of the products they offer, diversify activities and increase production.	Nitco holding wishes to meet the following companies: <b>1)</b> Find partners to operate a rock quarry dolerite extended over an area of 20 square km. Mines quarrying, grinding and processing of rock chippings. <b>2)</b> Mining equipment <b>3)</b> Find partners to operate a processing and production plant of fruit juice concentrate and powder <b>4)</b> Find partners for commissioning a factory tire retreading <b>5)</b> Finding partners for the commissioning of a production unit of tea, herbal tea and infusion <b>6)</b> Find partners for fabrication of Bazin Riche clothing (a Malian textile/fabric) in Mali <b>7)</b> Education (University) is looking for partners in the following fields: law, management, taxation etc.

10	<b>GDCM</b>	Agriculture/agro-foods and industry	The Keita Group is specialized for years in the import and distribution of grains (rice, millet, wheat, frieds, flour, ...) and basic essentials like oil, milk powder, sugar, flour and others. The Group manages another company "Moulin Modern du Mali" (M3 +) who has undertaken to carry out a project to develop 20,000 ha in the <i>Office du Niger area</i> for the production of cereals, potatoes, shallots, garlic. ... the company has set itself the objective of contributing to the security and food self-sufficiency and development of the agricultural industry in Mali.	Find partners in agribusiness, and buy agricultural equipment/materials/machinery	GDCM would like to meet with: <b>1)</b> Agricultural companies (potatoes, onions, shallot, garlic) <b>2)</b> Farming equipment/machinery <b>3)</b> agro-pastoral equipment manufacturing companies <b>4)</b> Companies or operations active in bovins/cattle
11	<b>E.H.H IMPORT EXPORT</b>	Import Export/Trading	General trading company	To identify new opportunities and improve my experience already gained in the fields of business with foreign countries; Expand with new partners; exchange experience/knowledge to boost our economy	Food, education in general, investment policy and openness to foreign (North-South)
12	<b>MATRANS MALI SARL</b>	Transit, Transport, Handling, Logging, logistics	The Company is a MATRANS Transit, Transport, Logistics and Trade, Customs Commissioner. It employs 153 people at its offices in Mali and the sub-region. She has extensive experience in the import and export and worked with large international groups such as service providers.	Establish a partnership with Dutch companies to develop its activities in the field of logistics, transport and trade. Develop its activities in the transport of food in fridges truck / reefer / cold rooms. Representation maritime agencies / consignment grouping. Representation companies logistics transport / exchange of experiences, development activities. Represent international companies in the field of distribution of fresh produce.	Maritime agencies, consignees, consolidators; transport companies, logistics and diverse distribution, refrigeration equipment; Refrigerated trucks (7/10/15/20 tonnes); Refrigerated semi-trailers 30 tonnes; reefer containers (20 'and 40') during 1999-2002 with roadworthiness; Clip-on; Genset; cold rooms 1000 m <sup>2</sup> / 1500 m <sup>2</sup> / 2000 m <sup>2</sup>
13	<b>FOOD STOP</b>	Produits alimentaires, Hygiène	We are a company specializing in the import of food and hygiene products, for sale to food suppliers, mini supermarkets and wholesalers	Meet new business partners	Food Stop is looking for: <b>1)</b> companies specializing in fresh produce, fruits and vegetables <b>2)</b> material for supermarkets (abatoir/butcher's shop/cold room) <b>3)</b> wholesalers (fruits; vegetables; other food products; juices)
14	<b>H &amp; G AGRO PASTORAL SARL</b>	Breeding and dairy products	Promotion company bovine breeding and milk production	Meet new partners, Visit sites including a dairy unit, a farm and a factory manufactures animal feed.	Agricultural farmer of cattle feed manufacturer (cattle), dairy unit
15	<b>SECURIS MALI</b>	Import-export; computind and agro food		Meet new business partners	
16	<b>TG AGRICULTURE</b>	Horticulture et Pisciculture	Company operating in aquaculture and horticulture	Look for new business partners	
NB:		<i>participation to be confirmed</i>			