## Company Profiles

Incoming trade mission Rwanda 15-19 June 2015 - Horticulture

### Inhoud

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1. Tantum Ergo

Introduction - What We Do
Tantum Ergo engages in the fruits value chains. We work with cooperative of growers that are mostly formed by women. Gakenke district, where the fruits are grown, has a very good soil for a wide rage variety of fruits and of those, Tantum Ergo processes passion fruits, tree tomato, pineapple and strawberries. We ensure the good quality of the fruits by following up on the farming activities and providing incentives to the cooperatives growing those fruits. Tantum Ergo processes fruits into wine and ready to drink and concentrate juices. In total, we process 12,000 liters per month. We are certified by the Rwanda Standard Board. The annual turnover is 20,000,000 Rwf and we are currently employing 15 permanent staff. We would like to meet companies that engage in processing and preferably if they are involved with fruits growers.

Vision
Tantum Ergo strives to process products that meet international standards. We process juices that are safe and accessible to Rwandans and we want to reach international market as well.

Mission
Our mission is to empower women farmers by providing them with a sustainable source of livelihood and to achieve that, we produce high quality products that are competitive on local market.
2. Nyanza

1. Nyanza Agro Business Ltd Background

Nyanza Agro Business Ltd is an individual company which had started the horticulture business from 2011. We produce and sale horticulture products especially floriculture and tomato grown in green houses.

The Company was established with the mission of providing at national level the flowers and other horticulture products of high quality and contributes to the alleviation of malnutrition in Rwanda through agri-business.

we are already started the project of growing tomatoes variety of ANNA F1 into Greenhouses from October 2014 up to date and floriculture on 5ha is undertaken project which will be full complete next year 2016 and we hope it will push Nyanza agro Business to the next level of productivity and being more professional in Horticulture growing and then our neighbors can learn from our experience.

2. General Information

<table>
<thead>
<tr>
<th>Name of Business</th>
<th>Nyanza Agro Business Ltd</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees</td>
<td>10</td>
</tr>
<tr>
<td>Turnover</td>
<td>15000000</td>
</tr>
<tr>
<td>Annually quantity of product</td>
<td>62 tons of tomatoes and 185000 plants of flowers</td>
</tr>
<tr>
<td>Companies to meet</td>
<td>Seeds, machinery and distributors</td>
</tr>
<tr>
<td>VAT number</td>
<td>101791854</td>
</tr>
</tbody>
</table>
3. Dufatanye Nyanza Cooperative

1. Dufatanye – Nyanza Cooperative Background

Dufatanye –Nyanza cooperative started 2004 as an association with 20 members and become a cooperative in 2008, we have 56 members composed of 40 women and 16 men.

2. Our Mission

Dufatanye Nyanza Cooperative has a mission of upgrading the life style of its members through agriculture as a business specifically horticulture; we have 10 ha on which we grow the following vegetables and fruits:

- Cabbage
- Carottes
- French beans
- Cuncombe, courgette, onion, tomatoes
- Avocados, Mangoes, Bananas

3. Our Vision

Dufatanye Cooperative Nyanza wishes to be a horticulture hub in the country and being a big exporter of horticulture products as well as being the professionals in horticulture. This will go hand in hand with improving the living standards of its members and others.

We also wish to be an employment source to many people especially the youth and women within and outside of our working area.

**DUFATANYE COOPERATIVE –NYANZA**

<table>
<thead>
<tr>
<th>Number of employees</th>
<th>6 permanent and 40 part time.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual turnover</td>
<td>18900000 RWF</td>
</tr>
<tr>
<td>Quantity of annually harvest</td>
<td>210 tons of vegetables</td>
</tr>
<tr>
<td>The companies to visit</td>
<td>seeds, distributors and machinery and cooperatives</td>
</tr>
</tbody>
</table>
4. Green Pathways Ltd

**CONTACT DETAILS**

<table>
<thead>
<tr>
<th>Name of the firm</th>
<th>Green Pathways Ltd</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country Registered</td>
<td>Rwanda</td>
</tr>
<tr>
<td>Registration Number</td>
<td>102833943 (Rwanda Development Board)</td>
</tr>
<tr>
<td>Industry</td>
<td>Agri-Business</td>
</tr>
<tr>
<td>Street Address</td>
<td>KG634, Street 31</td>
</tr>
<tr>
<td>Main contacts</td>
<td>Mr. William Macharia-Managing Principal</td>
</tr>
<tr>
<td>Phone</td>
<td>+250 789 510 438, +254 721 302 801</td>
</tr>
<tr>
<td>Fax</td>
<td></td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:info@greenpathwaysltd.com">info@greenpathwaysltd.com</a></td>
</tr>
<tr>
<td>Web address</td>
<td><a href="http://www.greenpathwaysltd.com">www.greenpathwaysltd.com</a></td>
</tr>
<tr>
<td>Postal address</td>
<td>PO. Box 2227, Kigali, Rwanda</td>
</tr>
<tr>
<td>Year Established</td>
<td>2012</td>
</tr>
<tr>
<td>Bank Details</td>
<td>Equity Bank Rwanda-Acc 40000000000000 Rwf</td>
</tr>
<tr>
<td>Region of Operations</td>
<td>Rwanda, Burundi and Eastern part DRC</td>
</tr>
</tbody>
</table>

**Business Description**

**About us**
Green Pathways Ltd is an agribusiness based company offering sustainable solutions in the agribusiness value chains. The firm offices are based in Ruyigi Cell, Kigugu Sector of Gasabo District, Kigali city, Rwanda. It was founded in the year 2012.

**What we offer**
- We provide crop protection products, Hybrid Seeds, Nutrients supplements, Smallholder water harvesting and irrigation equipment, Greenhouses and Extension Consultancy and Advisory support services.

**Goals**
- The company is working to achieve increased sales by 25% in 2015.
- To earn at least 20% after-tax rate of return on our net investment during the next fiscal year.

**Partnerships**
We are looking forward to partner with:
1. Tenacious system Ltd to provide tailor made farm software
2. Greenport Holland International to provide Dutch Horticulture Technology
3. Agro-Dealers and Cooperatives
4. Private sector and other relevant stakeholders in Rwanda

**Our Believe**
Our firm believes this partnership will help us leverage on our existing Network and to expand our Growth.
<table>
<thead>
<tr>
<th>NO</th>
<th>CLIENT</th>
<th>YEAR</th>
<th>PARTICULARS</th>
<th>VALUE USD</th>
<th>COMMENT</th>
<th>REMARKS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>World Vision Rwanda</td>
<td>Sep 2013</td>
<td>Supply Plantation Materials</td>
<td>$3000</td>
<td>Supply conformed specification</td>
<td>Completed</td>
</tr>
<tr>
<td>2</td>
<td>Advos Ltd</td>
<td>Dec 2013</td>
<td>Supply Irrigation/ Green House</td>
<td>$30,000</td>
<td></td>
<td>Completed</td>
</tr>
<tr>
<td>3</td>
<td>UGAMA</td>
<td>MAY 2014</td>
<td>Supply Green House &amp; Accessories</td>
<td>$43,000</td>
<td>Conformed to specification</td>
<td>Completed</td>
</tr>
<tr>
<td>4</td>
<td>Harvest E A</td>
<td>Oct 2014</td>
<td>Green Houses</td>
<td>$14,300</td>
<td></td>
<td>Completed</td>
</tr>
<tr>
<td>5</td>
<td>Greenport Holland</td>
<td>2015</td>
<td>Dutch Horticulture tool Kit</td>
<td></td>
<td>Rwanda Smart Horticulture Project</td>
<td>Ongoing</td>
</tr>
<tr>
<td>6</td>
<td>Sage View Foundation</td>
<td>2015</td>
<td>Farm Management Project</td>
<td></td>
<td></td>
<td>Ongoing</td>
</tr>
<tr>
<td>7</td>
<td>Gashora Girls School</td>
<td>2015</td>
<td>Extension Services/ Greenhouse Supply</td>
<td>$14,300</td>
<td>Supply of Chemicals/ seeds</td>
<td>Pending</td>
</tr>
<tr>
<td>8</td>
<td>Millenium Village</td>
<td>2015</td>
<td>Supply Agro-products</td>
<td>$3200</td>
<td></td>
<td>Ongoing</td>
</tr>
</tbody>
</table>

Since we registered our firm, we have been involved in stake holder forums, Workshops, Seminars, Events and Exhibitions and Agriculture show and other forms of interactions both in Rwanda and Burundi. These Symposia provides a one stop shop for best practices and innovative solutions that address the needs of the whole value chains in the Agriculture business across the region.
5. Orion Light Group

Orion Light Group Ltd is an agribusiness company with domiciled and registered in Rwanda under the Rwanda Development Board (RDB). We currently operate in the Nyanza District, Southern Province 1.5 hours from Kigali City. We grow a variety of vegetables for export. We are currently growing two types of chili pepper on a 5 ha land. The plan in the next few years is to grow the business by including African eggplants, Kare Okra and French beans on the remaining 15 ha land. We currently employ 15 permanent employees and have between 70 to 100 casual labourers during ploughing, planting, weeding and harvesting.

Currently, we are concentrating in the growing of hot pepper and short tai chili pepper. We at Orion Light Group also offer the following services: extension services, capacity building to farmers and buyer-seller facilitation. The annual turnover of our company is FRW 65,600,000 or USD 91,111.00. We are currently in the process of applying for GlobalGAP certification.

The number of containers of Fruits and/or Vegetables our company produces on a weekly/monthly/yearly basis:

<table>
<thead>
<tr>
<th>Type of Product</th>
<th># of Hectare</th>
<th>Production (Kg)/Ha/Week</th>
<th>Total Weekly Production (Kg)</th>
<th>Total Monthly Production (Kg)</th>
<th>Total Yearly Production (Kg)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hot pepper</td>
<td>3</td>
<td>350</td>
<td>1,050</td>
<td>4,200</td>
<td>42,000</td>
</tr>
<tr>
<td>Short tai chili pepper</td>
<td>2</td>
<td>400</td>
<td>800</td>
<td>3,200</td>
<td>32,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>5</strong></td>
<td><strong>1,850</strong></td>
<td><strong>7,400</strong></td>
<td><strong>74,000</strong></td>
<td><strong>74,000</strong></td>
</tr>
</tbody>
</table>
6. CF PREMIUM Company Ltd.

Introduction

What We Do

CF PREMIUM Company Ltd. is a new one of the newest and unique entities in Rwanda that intends to venture in cayenne pepper production. CF PREMIUM Company Ltd. is a Rwandan based company located in Kicukiro District in Kigali and whose cayenne farms are located in Nyanza District, Mulinja Sector in the Southern Province with coverage of 22 hectares owned by 8 land owners and cultivators and has over 55 farmers working as casual employees. The company contracts and provides them with seeds to cultivate cayenne pepper. The company will initially employ 10 permanent employees.

CF PREMIUM Company Ltd. is new and young and we expect to close the first year of production in the new facility with 56,700,000 RWF.

The company’s Mission is to provide high quality nutritional and flavorful cayenne pepper and ground powder, cayenne tea, cayenne sauce and different cayenne medicinal products for consumption for both international and local markets. Our products are 100% organic and yet to be certified.

CF PREMIUM Company Ltd. Presented by Christine Rukera, would be honoured to meet with companies processing and packaging cayenne pepper, machineries required for processing and packaging cayenne pepper; and seeds preparation and packaging. Last and not least, looking for local distributors in the Netherlands would be of a greater value.
7. Horizon Sopyrwa

Horizon Sopyrwa Headquarters in Musanze Northern Province

1. Introduction

Horizon Sopyrwa is a pyrethrum processing company located in the Northern Province of Rwanda; Musanze District and is 100% owned by the Horizon Group. The factory has a capacity to process 3,000 tons of dry flowers per annum and includes a new state of the art refinery that produces the best quality pale refined extract. The Company employs 73 permanent staffs and a number of casual labor increasing with the production. The refined product is sold mainly to USA customers but also in Europe, South America, Asia and Newzealand. The production area “paysanat” consists of 14,000ha of the best volcanic soils and has favorable climatic conditions. This industry currently supports about 30,000 pyrethrum growers and these growers are organized into 8 farmer’s cooperatives.

2. Mandate and Core functions

The principal activities undertaken by HORIZON SOPYRWA for pyrethrum farmers comprise: - Support to local farmers and Sourcing Pyrethrum flowers as a raw material, processing flowers into a refined concentrate and sale of refined concentrate to various clients in the world

3. HORIZON SOPYRWA Mission

“To consistently provide environmental friendly pyrethrum products and essential oils to our customers through promotion of efficient agronomic crop production practices, innovative processing and marketing for the benefit of shareholders and other stakeholders “We intend to do this through;

- Promoting pyrethrum growing as a cash crop in the volcanic areas of Northern and Western parts of Rwanda and organizing pyrethrum farmers into profitable cooperatives.
- Increasing the quality and quantity of pyrethrum crop production through best agronomic practices and improved seeds by use of in-vitro laboratory and soil analysis programs.
- Improving our employees and farmers skills through regular training.
The focus of Horizon Sopyrwa from 2009 was on cooperatives development, prompt payment to farmers, research, construction of new driers, incentives to farmers and cooperatives, recruitment of qualified staffs, land use consolidation, rehabilitation of the factory, restore client’s confidence and relationship, and increasing sales.

4. Some of the achievements to date of Horizon Sopyrwa

Since the acquisition of SOPYRWA by HORIZON GROUP, the pyrethrum business is on steady increase (production has increased by three folds since 2009) owing to the new production strategies summarized below:

- Farmers’ organization into small manageable farmers’ cooperatives for production, drying and collection of pyrethrum dry flowers (now 8 operational farmer’s cooperatives)
- Provision of crop finance and prompt payment to growers, and other incentives,
- Introduction of improved sun drying system for quality preservation.
- Introduction of good agricultural practices, improved clones (in vitro produced plantlets), soil fertilization for better productivity were achieved and seedlings produced are distributed to farmers free of charge.
- Improved cropping systems. Land use consolidation and crop intensification programs have been achieved from 2010, and with this system the production was increase by two times.
- Farmers “Day” are organized every year at the end of each season to reward the best performing farmers in term of quality and volume of pyrethrum supplied to the factory and cooperatives. Seeds and agriculture tools are provided. The poor farmers are assisted with other incentives such as mattress and cows for manure production. Through Sacco (Credit and saving cooperative) Horizon Sopyrwa provides short term loans to farmers which are repaid from their supply of dry flowers to the factory.

*Improved sun dryers with transparent roof and free air circulation* & seedlings in the nursery
8. Africa Development Consultants (ADC) Company Ltd. / Dalso Investment Co.

Dalso Investment Co. is a company which was started in 2012 with 7 employees and now 15 employees are working in different areas with different countries. The head office is located at Gikondo Magerwa until now with other branches located in different counties. Our service is based on clearing where we provide services to more than fifty persons. In that way we added service and products to be provided where we have MURINGA OIL products. We provide not less than hundred containers with both services, clearing & muringa oil products.

ADC is one of the Africa leading development consulting organizations, with experience in working with local and international organization in provision of business development services, management consultancy, research and training services.

Under Public Private Partnership (PPP) Africa Development Consultants Ltd. has entered into management contract with Rwanda Development Board (RDB) for provision of business development services and management of business development centers in the Eastern province and Kigali city.

ADC will provide the following services; business advisory services, business management trainings, business consultancy services and information technology Trainings and services.

<table>
<thead>
<tr>
<th>Advisory services</th>
<th>Consultancy services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support to register businesses</td>
<td>Taxation services (VAT/PAYE/Income tax/SSF declaration)</td>
</tr>
<tr>
<td>Support to prepare tender documents, complete funding application</td>
<td>Preparation of annual financial reports</td>
</tr>
<tr>
<td>Business incubation services</td>
<td>Installation of software, maintenance and training users</td>
</tr>
<tr>
<td>Review of a developed business plan &amp; advise on areas for further improvement</td>
<td>Business Plan Development</td>
</tr>
<tr>
<td>Career counseling and guidance</td>
<td></td>
</tr>
</tbody>
</table>
9. Grefex LTD

1. Introduction

In its Vision 2020 plan, Rwanda set ambitious goals for its development. Between 2000 and 2020, the country would like to grow its per capita GDP from $250 to $900, which implies that the overall economy needs to expand by over 600%. Given its potential to contribute to Rwanda’s export diversification, horticulture has been identified as a priority export sector. It is towards the same vision that GREFEX Ltd was founded in 2009 with the objective to contribute to the development of the country by promoting Horticulture. GREFEX Ltd is a limited liability company owned by women that sells fresh vegetables & fruits along with processed fruits (jam, juices) on the local market, and exports some of the processed fruits to UGANDA and will be soon exporting to Burundi. Horticulture being a job-intensive and investment-attracting industry, GREFEX Ltd wishes to develop and generate jobs to a large proportion of Rwandans and provide foreign currencies to the country. GREFEX Ltd also provides consultancy services in the horticulture sector stakeholders with more focus on areas of Marketing, Negotiation Skills and Export Market penetration.

2. Vision

To acquire fresh fruits and vegetables from small holder farmers and cooperatives, trade them to different market segments through wholesalers and retailers both locally and abroad.

Develop horticulture in Rwanda by providing Technical Assistance services in terms of training and capacity building services to Agribusiness focused Cooperative members countrywide.

3. Mission

Our mission is to promote Horticulture in Rwanda, sensitizing on the importance of fruits & vegetables in the community and providing best quality, fresh fruits and vegetables on both local and international market.

4. Products

- Fresh vegetables
- Fresh fruits
- Processed fruits (jam, juices)

Number of Employees: 13

Annual turnover: $ 30,000.

Frequency of minimum order: Once every two weeks.
1. Background of the organization

CPJSP is a National Non-Gouvernement Organisation. CPJSP acronym stands for « Centre de Promotion des Jeunes pour Sortir de la Pauvreté », which means a center for the promotion of the youth in getting out of poverty. CPJSP has a motto that says « Help Me to help myself ».

Found in 2007 and established with the law No 20/200 of the 26th July, 2000 which regulates the non-profit organizations. CPJSP was created by the initiative of 6 persons who are founding members, after observing that a big number of youth in the region suffer from a high rate of unemployment and life was so difficult due to lack of sufficient professional and technical competences and also to the financial means. In 2012, CPJSP was legally a National non-Government Organization registered in the Rwanda Government Board (RGB). We are leader of Agro-ecological Innovation Community facilitated by AgroProfus-Rwanda.

2. Objectives

The main objectives of CPJSP are to promote the youth and their families in the Rwandan rural areas by training them soft and technical skills include the Agribusiness that can enable them to create their own business and have the spirit of innovation, with good behaviors and human dignity in order to maintain their employment. A part from the technical skills, we have more other supplementary trainings that we offer to the youth: These are Work Readiness Curriculum (WRC) in collaboration with EDC Akazi Kanoze, the Value of Life in collaboration with AVSI Rwanda, Reach up Entrepreneurship and ICT in collaboration with Dot Rwanda

3. ACTIVITIES FOR YOUTH FAMERS AND COOPERATIVES

Youth center & Training in vegetable & fruit farming
11. East African Growers (Rwanda Ltd)

East African Growers (Rwanda Ltd) is a horticulture/ floriculture company involved in growing fruits and vegetables.

The company was registered in Rwanda in 2008 and got involved in growing French beans and snow peas, which we exported to Belgium before we suspended the program due to logistical problems.

Currently the company has been allocated 50ha land by the Government and we have planted Avocados (HASS) which we intend to export to Europe and the Middle East. In addition through the Government agency NAE, we are working with over 200 small scale farmers who have planted and will supply our pack house with the required volumes of avocados.

With now improved facilities like cold rooms, pack house availability of good seed and more airlines operating the Kigali route, we intend to resume vegetable growing and export in the near future.

Our company is also currently working closely with the National Agriculture Export Board (NAEB) in establishing a Flower Farm (roses) which will be exported to Europe.
12. Norelga Macadamia Rwanda Ltd

Background
NORELGA MACADAMIA is a private initiative of Mr. GATARAYIHA Norce Elysee who was member of TWIHANGIRE Macadamia cooperative which cultivates Macadamia in Eastern Province mainly in Rwamagana since 2007. The idea to establish the factory that treats macadamia coming up to him after observing that the production of this cooperative remains unexploited.

It is in this regard that in May 2010 NORELGA MACADAMIA was created as enterprise with a family ownership character that produces “TWIHANGIRE Macadamia Nuts” with the main mission of building a partnership of trust and confidence with its suppliers, which would be a mutually beneficial business association. On the 16th September, 2011 NORELGA obtained the registration certificate delivered by RDB and the quality Mark delivered by RBS was obtained in March, 2013.

NORELGA head office is located in Kicukiro District, Gikondo Sector, near the office of Kanserege Cell; in 500 meters from the main road of Gikondo at MEREZ 2 oil station.

In 2012 NORELGA Macadamia Rwanda Ltd has won the prize of the best exhibitor during the exhibition that took place Gabon where the Leaders of Gabon and most of hotels in Libreville were interested by WIHANGIRE Macadamia Nuts that are produced by NORELGA.

Mission
The Mission for NORELGA is structured as follows “We, at NORELGA Ltd, producers of Roasted Macadamia are committed and dedicated to produce Quality Macadamia, Clean and Safe in accordance to standards to meet the needs of our valued customers. We also ensure that statutory and regulatory requirements are identified and complied with.

We will build a partnership of trust and confidence with our suppliers, which would be a mutually beneficial business association. We believe that developing our employees, as Quality people is fundamental to the sustainable growth of our business and their personal development and growth to be exemplary citizens in our society.

We will ensure that our Corporal Social Responsibilities projects provide the development to the community around us in practicing”.

Values
Our core values include the following:
Valued customers, Rapidity, Quality, Integrity, Good service delivery
Services & Products
Our services include macadamia and Peanuts processing and packaging activities.
Our current products include:
1. Roasted macadamia,
2. Roasted and non-roasted powder peanuts
3. Mixed nuts

Products to be produced in soonest
1. Ice-cream Macadamia
2. Chocolate Macadamia
3. Macadamia oil
4. Macadamia Charchoals

Our Customers
Our potential customers include Rwanda Air and various Supermarkets and Hotels.
Buy or products at our head office or visit one of our following customers:
- NAKUMATI
- FRULEP
- NDORI SUPER MARKET
- John Mohamed
13. Freshpack Ltd

Introduction
Freshpack Ltd is a Rwanda based fresh fruits exports from East Africa with offices in Kampala Uganda and London-UK. We deal with small scale farmers in the production of what we export especially Hot pepper, Eggplants, Okra, Avocados, Apple Bananas and Bananas on contract basis and we export to wholesalers and retailers especially Belgium, Netherlands, France and UK.

Vision
To be the highest producers and exporters of fresh fruits and vegetables using sustainable and good agricultural practices and producing high quality products while providing sources of income to our impoverished small scale farmers.

Mission
Our mission is to improve the livelihood of our small scale farmers by engaging them in production and provide constant market for their produce.

Products
Hot pepper, Okra, Eggplants, Apple, Bananas, Avocados, Dry beans, Dry Ground nuts.
14. Agasaro Organic

Background
Agasaro Organic is agro processing company established in 2007 and officially registered in 25/06/2012. Our Company is located in Karengera Village, Kilimbi Sector, Nyamasheke District in Western Province. The main activities of AGASARO Organic consist of growing and transforming pineapple and other fruits into juice, wine and jam.

In addition to our own fresh fruits production, we work closely with other farmers who supply us with raw materials (Fresh fruits). Our Farmers suppliers are grouped in 30 associations with 1200 members composed by 800 females and 400 males. The area coved by our plantation is 220 hectar which will be in-creased up to 350 in the next two years.

In the future we intend to diversify our products with Mixed Jam, Edible pineapples, pineapple biscuits and others. Our factory’s production capacity is expected to increase from the current 250 litters to 800 litters per hour by the next year. To maintain our products with the quality of organic; our famers are grouped in 8 Famer Field Schools with seven internal inspectors.

So, we help farmers to overcome poverty and to solve the post-harvest loose of their production.

Our mission
Our mission is to excel in our business endeavours though cultivating and processing organic pineapples and other fruits in order to process juices, jam and pineapple biscuits.
Our Vision
Our vision is to promote organic products by growing and processing fresh pineapple and other fruits.

Our products:
Currently, AGASARO Organic produces the following products
- Concentrated Pineapples Juice
- Natural Pineapple Juice
- Mixed Strawberry and pineapple Jam
15. Karengera Coffee

About Karengera Coffee
We have a coffee exporting company registered and operating in Rwanda since 2004, 2005 Black Apron, 2007 Rwanda Cup of Excellence.

Our Goal
Our main objective is to meet our client’s demands by providing them with coffee of the highest quality coffee exporting company.

Karengera Coffee’s characteristics
More than any other place in the country our coffee has: clean acidity, full body flavour, chocolate aroma and fruit aroma. These result from volcanic soils, high altitude, favourable rainfall and temperatures all the year round. The climate is never hotter and never cooler, and the rainfall is well distributed through the year. Our coffee is processed under new processing techniques though washing stations. In order to ensure the best quality, all the processes are under control and the coffee beans are sorted by experienced women.

Operations
We export high quality coffee to different countries in Europe, the USA as well as Asia.
We help farmers in coffee quality improvement.
We have a well-equipped cupping laboratory for quality testing.

Coffee export
2007 → 115.200 kg
2008 → 134.400 kg
2009 → 153.600 kg
2010 → 172.800 kg
2011 → 192.000 kg

Karengera coffee washing station
The biggest washing station with a capacity of processing 500 tons of parchment coffee per season, as well as one more coffee stations, located in Cyiya coffee.

Our partners
- OCIR CAFÉ: assists us in market survey and identification of potential buyers.
- COVACAF: cooperative organization with 200 coffee farmers.
- FARMERS: all over the country where we have coffee washing stations.
- COFEE MARKETING ALLIANCE RWANDA which work as a team to improve marketing of Rwanda Coffee.
16. FLORIS

Background

Floris Ltd is a sole proprietor entity that supplies fruits and flowers both locally and internationally. We started in the year 2001, and our office is located in Nyarungenge district near the traffic police station.

Mission

Our mission is create employment and render effort towards poverty reduction by adopting natural organic practices of agriculture.

Vision

Our vision is to increase our organic banana and fruit production so as to meet the export market supply levels and hence increase the income of our farmers.

Achievements

We have managed to create exposure of our naturally organic growth bananas and we have won for three years consecutively in the Germany Organic Agricultural show organized by the European organic agricultural Consumers.

We have managed to export our home grown organic bananas as well as meet the quality expectations required to do so.